

# Women's Business Network

## Profit & Loss Previous Year Comparison

	July 2019 to April 2020	July 2018 to April 2019
<b>Ordinary Income / Expenses</b>		
<b>Income</b>		
Surplus from Prior Year	\$ 8,000.00	\$ -
TWAS Talks	\$ -	\$ 180
Sponsorship	\$ 1,855	\$ 1,675
Spotlight	\$ 375	\$ 825
Membership	\$ 56,104	\$ 51,422
Guest Fees	\$ 7,870	\$ 10,626
Twonie Talk	\$ 59	\$ -
Exhibitor Booths	\$ 1,140	\$ 1,220
Advertising Income	\$ -	\$ 90
Interest	\$ 251	\$ 33
<b>Total Income</b>	<b>\$ 75,654</b>	<b>\$ 66,071</b>
<b>Cost of Goods Sold</b>		
Meals	\$ 36,779	\$ 31,057
<b>Gross Profit</b>	<b>\$ 38,875</b>	<b>\$ 35,014</b>
<b>Expenses</b>		
Director's Expenses	\$ 95	\$ 111
Strategic Planning	\$ 109	\$ 512
Bank Fees	\$ 1,680	\$ 1,689
Board Meetings	\$ 1,524	\$ 1,564
Insurance	\$ 1,299	\$ 1,292
Membership Expenses	\$ 6,052	\$ 4,449
Office Supplies	\$ 530	\$ 823
Program Expense	\$ 12,842	\$ 7,071
Publicity	\$ 5,045	\$ 4,151
Website	\$ 3,856	\$ 3,207
<b>Total Expenses</b>	<b>\$ 33,032</b>	<b>\$ 24,869</b>
<b>Net Ordinary Income</b>	<b>\$ 5,843</b>	<b>\$ 10,145</b>
<b>Special Events - WIB Awards</b>		
Income	\$ -	\$ 17,260
Expenses	\$ 226	\$ 11,626
<b>Net Income</b>	<b>-\$ 226</b>	<b>\$ 5,634</b>
<b>Special Events - Christmas</b>		
Auction Income	\$ 11,019	\$ 18,550
Auction Expenses	\$ 638	\$ 464
Distribution of Net Proceeds	\$ 10,381	\$ 18,086
<b>Net Income</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Total NET INCOME</b>	<b>\$ 5,617</b>	<b>\$ 15,779</b>